



## AEG PARTNERS YEAR IN REVIEW - 2020

As has been said so many times, 2020 was a year like no other. While finding new ways to work, AEG kept our focus on delivering value to our clients, delivering quality outcomes in difficult situations. In 2020 this included work in **healthcare, automotive, food, building products, apparel and manufacturing**, among other industries.

Thank you to all who entrusted AEG to assist with your stressed assets as we move on to our 21st year of restructuring work.

## ADDITIONS TO OUR TEAM

**Jeff Campbell** joined AEG as Senior Consultant. Jeff brings substantial operational experience to AEG, most recently serving as VP of Manufacturing at Mineral Technologies, Inc. Jeff has been leading and restructuring manufacturing operations for AEG clients.



**Olivia Du** joined AEG as Associate. Olivia previously held positions in investment banking and corporate development, recently graduating from Yale's School of Management. Olivia is fluent in Mandarin.



## ENGAGEMENT HIGHLIGHTS

Over the course of the year, AEG took on multiple roles including **as chief restructuring officer, debtor advisor and creditor advisor**. Examples of accomplishments in those engagements include:



### Chief Restructuring Officer for Highway Products Manufacturer

AEG addressed a sharp business decline, outstanding legal issues, rationalized and consolidated operations, while improving product quality and plant safety. Working closely with an investment bank, AEG facilitated an out-of-court sale at a very attractive value.



### Receiver for Pipe Coater for Oil & Gas Market

Despite serious liquidity and litigation issues, AEG continued to operate the business while negotiating a complex three-way sale that eliminated critical downside operating risks.



### Sale of Multi-National Auto Tooling Firm through Article 9 Process

As Chief Restructuring Officer, AEG moved quickly to stabilize the company, mitigating critical personnel and liquidity issues in order to create runway for a sale process. Ultimately the sale was consummated through an Article 9 sale to an international strategic buyer.

## ABOUT AEG

AEG Partners has built a reputation as a premier restructuring, advisory and turnaround management firm. AEG focuses on the business challenges of stressed and distressed companies - from middle-market companies to billion-dollar businesses - with a distinctive combination of operational and financial expertise, collaborative leadership and practical know-how. For additional information, please visit [www.aegpartners.com](http://www.aegpartners.com).